

Greater Manchester Combined Authority

Date: 24th March 2023

Subject: Greater Manchester Individual Placement & Support in Primary Care (IPSPC) Service Commissioning

Report of: Councillor Eamonn O'Brien, Portfolio Lead for Education, Skills, Work, Apprenticeships & Digital and Joanne Roney, Portfolio Lead Chief Executive for Education, Skills, Work, Apprenticeships & Digital

Purpose of Report

To outline the intention to commission the Greater Manchester Individual Placement and Support in Primary Care (IPSPC) Service and to request delegated authority for the GMCA Treasurer and GMCA Monitoring Officer.

Recommendations:

The GMCA is requested to:

1. Comment and approve the proposals and timeline as set out in Section 2 of the report.
2. Delegate authority to the GMCA Treasurer and Monitoring Officer for the commissioning of the IPSPC Service, including to contract award.

Contact Officers

Nic Witton-Dowd, Assistant Director – Education, Work & Skills

Nic.Witton-Dowd@greatermanchester-ca.gov.uk

Equalities Impact, Carbon and Sustainability Assessment:

Impacts Questionnaire

Impact Indicator	Result	Justification/Mitigation
Equality and Inclusion	G	
Health	G	
Resilience and Adaptation		
Housing		
Economy	G	
Mobility and Connectivity		
Carbon, Nature and Environment		
Consumption and Production		

Contribution to achieving the GM Carbon Neutral 2038 target	The successful provider will be expected to ensure that climate change, and measures towards reducing carbon footprint are included in the social value element of their bid submission
---	---

Further Assessment(s): Equalities Impact Assessment

G Positive impacts overall, whether long or short term.	A Mix of positive and negative impacts. Trade-offs to consider.	R Mostly negative, with at least one positive aspect. Trade-offs to consider.	RR Negative impacts overall.
--	--	--	-------------------------------------

Risk Management

Main risk to the delivery of this programme is not being able to award contract due to lack of bids, or lack of high quality bids. To mitigate this, there will be detailed, and informative market engagement sessions carried out with potential providers, and we will work closely with Procurement colleagues to ensure bidders are supported throughout the process.

Legal Considerations

Legal advice provided by MCC Legal to review grant agreement terms and conditions.

Financial Consequences – Revenue

Grant checklist will be completed by GMCA Finance colleague prior to signing of the grant agreement by GMCA Treasurer. Total value of the grant is £3,656,075 with GMCA retaining £686,273 as a management fee (including GMCA staffing costs, overheads, commissioning of an evaluation partner and fidelity review costs).

Financial Consequences – Capital

N/A

Number of attachments to the report: 1

Comments/recommendations from Overview & Scrutiny Committee

N/A

Background Papers

None

Tracking/ Process

Does this report relate to a major strategic decision, as set out in the GMCA Constitution?

Yes – Impacts all 10 LA areas

Exemption from call in

No

GM Transport Committee

N/A

Overview and Scrutiny Committee

N/A

1. Introduction/Background

- 1.1 In April 2022, high-level policy priorities for health and disability employment in GM were tabled at the Employment and Skills Advisory Panel. Two of these policy priorities were as follows:
- Ways to support more disabled people and people with long-term conditions who are out of work in to work, considering a focus on population groups with the lowest employment rates;
 - Ways to prevent disabled people and people with long-term conditions from falling out of the labour market, incorporating support for employers, employees and the self-employed.
- 1.2 In mid-July, the Department for Work and Pensions (DWP) and Department for Health and Social Care (DHSC) launched an Individual Placement and Support in Primary Care Initiative (IPSPC), offering grant funding of up to £40 million for six new IPSPC initiatives across England. In conjunction with NHS GM Integrated Care, GMCA submitted an application for funding for a GM IPSPC Service, on behalf of the ten local authorities in the city region. The initiative will contribute to the delivery of the above policy priorities whilst strengthening the local and national evidence base.
- 1.3 IPS is an evidence-based, preference-led model for supporting people with complex health needs and disabilities to find paid, competitive employment and/or stay in work. Predominantly used to support with people with a severe mental illness in secondary care, in 2018 the joint Work and Health Unit funded two health-led trials in the West Midlands and South Yorkshire and Bassetlaw to test the IPS model with adults with a physical or mental health disability in primary and community care settings.
- 1.4 The results of what were randomised-control trials in these two areas have not yet been published. However, the intention of the IPSPC initiative is to further test the model with a wider cohort, and in wider health settings, to further understand the extent to which the IPS model works, for whom and in what settings.
- 1.5 It is anticipated that the service will fill some of the gap left by the end of the GM Working Well Early Help test and learn programme which finished delivery on 31st March 2022. For completeness, see diagram at Annex 1 for overview of GM Working Well suite of programmes.

1.6 Ongoing engagement with NHS GM colleagues will ensure this programme aligns with other Individual Placement Support (IPS) programmes being delivered across GM. There will be regular meetings between GMCA, NHS GM colleagues and management staff from the successful provider (which they will be expected to attend) to ensure an integrated approach to delivery is maintained throughout the lifetime of the contract.

2. GMCA Grant Application

2.1 Employment rates for disabled people and people with long-term health conditions are much lower than the general population and their risk of falling out of the labour market is higher. Many people in these population groups who are out of work want to work, those at risk of falling out of work want to stay in work and from a labour force perspective, GM needs both their capacity and valuable capabilities.

2.2 GM IPSPC service will provide targeted person-centred support for GM residents with a physical and/or mental health disability (as defined by the Equality Act 2010¹) and will have two distinct participant cohorts:

- Out-of-work participants who require assistance and support into sustainable, good quality employment
- In-work participants who are employed and either off sick, or struggling in the workplace, due to their disability.

2.3 In conjunction with NHS GM Integrated Care, and on behalf of the 10 local authorities, GMCA submitted an IPSPC grant application to the value of £4,375,687 to support 1,985 participants across the region. Given that the service is relatively small scale, and is viewed as a test and learn initiative, indicative 'fair shares' of participants, based on population size, have been allocated across the ten local authorities as follows:

Locality	Participant numbers
Bolton	193
Bury	128
Manchester	429

¹ The Equality Act 2010 states someone is considered to have a disability if they have a 'physical or mental impairment' and the impairment 'has a substantial and long-term adverse effect on their ability to carry out normal day-to-day activities'

Oldham	160
Rochdale	151
Salford	189
Stockport	195
Tameside	155
Trafford	159
Wigan	225
Total	1985

- 2.4 The grant application outlined GM's intention to procure an 'Activity Delivery Partner' (ADP) to deliver the service across GM. DWP were originally intending to notify bidders of the outcome of applications in October 2022 which determined the profiling of activity across the life of the contract (to March 2025) and allowed 5 months for a procurement process. The profile submitted alongside the application outlined delivery starting in April 2023 however, we were not informed of the outcome of the application until 30th January 2023.
- 2.5 This delay has meant that a revised profile was submitted to DWP on 27th February 2023 which allowed time to carry out a procurement process and to minimise risk of under-delivery and underperformance. Procurement will now take place during March-June 2023, with an anticipated contract start date of July 2023 and activity anticipated to start in August/September 2023 rather than April 2023. The contract will run until 31st March 2025, with referrals to the service ending in November 2024.
- 2.6 The total value of the revised profile is £3,656,075 to support 1,500 GM residents. This volume reduction will see a change in fair share distribution across the board.

3. Route to Market

- 3.1 GMCA is an experienced IPS commissioner and can use lessons learnt from previous activity, such as the Working Well suite of programmes to ensure the best provider is in place to deliver the service. A Prior Information Notice (PIN) has already been issued via The Chest and through the Education, Work & Skills Flexible Procurement System and market engagement sessions will be carried out with providers to provide them with all of the necessary information to be able to submit quality bids.

3.2 Given the tight timescales to get the procurement opportunity live so that providers have ample time to write and submit bids, and so that delivery can start in August 2023, it is requested that delegated authority be granted to the GMCA Treasurer to continue the procurement process throughout the pre-election period and to contract award.

ANNEX 1:

GM Working Well suite of programmes – current programmes as of February 2023.

Working Well: A whole population approach to Health, Skills and Employment in GM

Working Well is a family of services that embody Greater Manchester’s employment and health offer to support people experiencing or at risk of long-term unemployment. ‘Working Well’ refers to the relationship of both employment and health and is based on the premise that ‘good work is good for your health’. At its heart are the following key principles: keyworker model, 1-2-1 personalised and sequenced support, and integration with the wider GM ecosystem.

	Working Well: Specialist Employment Service	Working Well: Work and Health Programme	Working Well: EnterprisingYou
Service Offer	<p>Evidence-based model designed to support people with complex disabilities and health needs access and sustain paid work in the open labour market.</p> <p>Supported Employment (SE) for people with a learning disability and/ or autism.</p> <p>Individual Placement and Support (IPS) for people with a severe mental illness.</p>	<p>15-month individualised support programme for long-term unemployed people with health conditions or disabilities, bringing together expertise and local knowledge to include integrated health, skills and employment support to help participants to find and sustain work.</p>	<p>Supports GM’s self-employed residents. Provides tailored support from a business coach, alongside access to specialist advice and guidance which includes help with managing personal finances, accessing legal advice, health and wellbeing support, careers advice and access to a peer mentoring scheme. Participants also have access to a wide range of training and development opportunities to support their personal business development.</p>
Eligibility	<ul style="list-style-type: none"> Resident of Greater Manchester 18+ Currently out of work Wants to work/ “right to live and work in the UK” (ESF) SE: Learning disability and/ or autism IPS: Receiving secondary mental health support 	<ul style="list-style-type: none"> Resident of Greater Manchester 18+ Currently out of work Feels able to return to work in the next 12 months “Right to live and work in the UK” (ESF) 	<ul style="list-style-type: none"> Resident of Greater Manchester 18+ Self-employed or working in the gig economy Income of less than £27,000 per year after business expenses
Referral	<p>SE: Referrals through LA Adult Social Care Teams, Disability Employment Advisors at the JCP or through SEND Education Providers</p> <p>IPS: Referrals through Secondary Mental Health Care Teams</p>	<p>Referrals must go through JCP so GM residents should ask their Work Coach if interested</p>	<p>Individuals can self-refer to this programme:</p> <p>Self-Employment Support Application EnterprisingYou (enterprising-you.co.uk)</p>

WORKING WELL



European Union
European Social Fund

www.inworkgm.co.uk / @WorkingWellWHP
www.enterprising-you.co.uk / @EnterprisingYou